

# Lifestyle Realty Group Listings

## HOMES FOR SALE

**CORAL GARDENS** Feel right at home in this freshly painted well-maintained 2BR/2BA/2G house in nice quiet neighborhood close to schools and shopping. **\$198,000**

**DUCKWOOD** This Practical "Egret" model 3/2/2 is located in 55+ community, offering a huge lakefront clubhouse, pool and miles of sidewalks. Oversized corner lot. **\$195,000**

**GARDENS OF ST. LUCIE** Featuring community clubhouse and pool. TWO TO CHOOSE FROM:  
2BR/2BA/1G villa with open kitchen and welcoming living room **\$182,500**  
2BR/2BA/1G villa with split bedroom plan and large living room, porch & lake view **\$189,900**

**HERITAGE RIDGE** One story Georgetown 2BR/2BA/1G end unit villa close to pool. **\$179,900**

**MARTIN DOWNS COUNTRY CLUB** Egret Pond villa 2BR/2BA/1G with newer GE appliances, spacious living room and vaulted ceilings. Sliding doors open onto private patio. 24 hour security at main gate. **\$215,900**

**PARKSIDE** Best buy DiVosta Capri features 2BR/2BA/2G with bright kitchen and screened lanai. Energy efficient, poured concrete walls. Central vac and close to I-95 and Turnpike. **\$269,000**

**QUAIL MEADOW** 2BR/2BA/1G. New kitchen featuring maple cabinets and granite countertops, plus new roof & exterior paint. **\$224,900**

**SANDPIPER BAY** Perfect for a pool party! Beautiful 3BR/2BA/2G home has a new roof, paint and carpet, plus a nice pool and golf views. **\$235,000**

**STUART** Full or half duplex available on large corner lot in community with boat ramp. 2BR/1BA each side. Can sell separately or together. **\$154,900** each side

**SUNSET TRACE** 2BR/2.5BA townhome with fenced courtyard. Community is non age-restricted, pet friendly and offers tennis, racquetball, two community pools and much more. **\$171,000**

**WILLOUGHBY CAY** THREE TO CHOOSE FROM:  
3BR/2BA/2G home features separate family and living/dining rooms, kitchen with center island and breakfast bar. Vaulted ceilings and screen porch. **\$275,000**  
3BR/2BA/2G Impeccably maintained. view of pond. **\$280,000**  
3BR/2BA/2G with screen porch and preserve view. Dream garage features built-in storage cabinets, industrial tile on floor. **\$275,000**

## CONDOMINIUMS FOR SALE

**ANGLER'S COVE** 3BR/3BA 2nd floor large unit overlooks lagoon and preserve. Comes with boat slip. **\$399,900**

**CONQUISTADOR** Beautiful 2BR/ 2BA, 2nd floor unit with washer & dryer and pool views **\$187,500**

**KINGSWOOD** 2BR/2BA, 2nd floor completely renovated with many upgrades. **\$105,000**

**MIDPORT** 3BR/2BA, 2nd floor condo convenient to US #1, shopping and hospital. Great pool and clubhouse. **\$137,000**

**NORTH RIVER SEVEN** Boater's Delight! 2BR/2BA condo with dock included! Just one fixed bridge between you and the inlet. Mexican tile and new stainless appliances. Great view! Community pool. **\$225,000**

**PIERPOINT** 1BR/1BA, 1st floor unit. New tile and freshly painted. **\$124,000**

**WILLOUGHBY CRESCENT** Elegance redefined. Spanish Mediterranean architecture, quality construction and outstanding amenities. TWO TO CHOOSE FROM:  
3BR/3BA/1G, 3rd floor surrounded by preserve **\$650,000**  
2BR/2BA/1G, 2nd floor end unit with preserve views **\$569,500**

Please call for a complete list of properties for sale.

The finest compliment we can receive is a referral from our clients. We thank you for your continued support.

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**Maria S. Wells**  
ABR®, CRB, SRES®  
Broker/Owner

Over 22 years of exceptional experience and knowledge in residential real estate, along with a strong background in the healthcare industry, working for you.

# Solutions

VOLUME 2, ISSUE 2

A SERVICE OF LIFESTYLE REALTY GROUP

## Lessons Learned Along The Way

Mother's Day is near and dear to our hearts, as all mothers are to their children. Two of our Realtors were raised on the Treasure Coast and their mothers share many similar characteristics: former school teacher, local historian, published author and historical lecturer.

Our daughters are Jacqui Thurlow-Lippisch and Roberta Rights Murray. Jacqui is the daughter of Sandra Thurlow, local Martin County author of three popular photographic history books on Sewall's Point, Stuart, and Jensen and Eden. She has been an active member of Stuart Heritage and the Historical Society of Martin County for the past twenty years.

Roberta is the daughter of Lucille Rights-Murtough who has also authored several books including "A Pictorial History of St. Lucie County", has placed several area properties on the National Register of Historic Places and while President of Stuart Heritage was instrumental in opening the museum at the Stuart Feed Store in downtown Stuart. She was the founding member, director and is current President of Southeast Florida Archeological Society and has been active in historical organizations for the past 30 years.

Given that both daughters are at a real estate agency that specializes in Senior clients is, well, ironic. Or is it? We asked Jacqui and Roberta to give us some insight into how their mothers have influenced their lives:

*How has your mother influenced your life?*

**Jacqui:** My mother has influenced my life more than anyone or anything on the planet. She mostly instilled a love and respect for nature as well as a love of people and their stories.

**Roberta:** She has always been supportive of my endeavors, encouraging me and giving sage advice along the way. She exposed me to history at an early age, especially during those family summer vacations when we visited every historical site in the eastern United States...and I do mean every historical site!

*Since both of your mothers were school teachers, what one lesson have you learned from your mother?*

**Jacqui:** The lesson I learned is what she called "acres of diamonds": everything one is "searching for" is often right in one's own back yard.

**Roberta:** To secure a college education and be self sufficient.

*What one attribute do you think you've inherited from your mother?*

**Jacqui:** One attribute I have inherited from my mother is being somewhat obsessive compulsive in my behavior. It is both a gift and a curse.

**Roberta:** Strength... to stand my ground and do what I feel is right. I watched her do this countless times as I was growing up and it's very empowering. She's a very strong role model for me.

Then it was the mothers' turn for a question.

*How do you feel about your daughter's career choice?*

**Sandra:** It has been interesting to watch Jacqui find her niche. People have always been drawn to her because she truly listens and cares about their welfare. She draws from her own life experiences and her many contacts in the community to present possibilities and find solutions. Lifestyle Realty Group is a perfect match.

Story continued on page 2



Jacqui and Mom



Roberta (front) and family



## Ask Maria

**Q:** Can you explain what being a “Key Contact” for Representative William D. Snyder of District 82 encompasses?

**A:** Each state legislator has one Florida Association of Realtors (FAR) Key Contact who is appointed by Nancy Riley, the current FAR President. A Key Contact is a Realtor with a will-

ingness to brief the legislator on significant issues of concern to the real estate industry.

During “crisis” situations, such as the afternoon before a critical state vote in a key committee or on the House or Senate floor, Key Contacts are “called to action.” They are responsible for reaching their legislators within hours to make sure they understand the Realtor position.

The role of a key contact is critical, since legislators appreciate hearing from someone in their home district whom they know personally. Furthermore, a Realtor Key Contact can give concrete examples of how an issue might impact real estate using practical, everyday examples.

Because of this political involvement, I am aware of what is going on in Tallahassee and then bring that information to our local community.

**Q:** Representative Snyder, can you share some thoughts about your Mom for Mother’s Day?

**A:** I have always believed that the sum of an individual derives in great part from his or her parents. My mother, Olga, has always been a strong and positive guiding force in my life. As a child of Depression-era America, and as Tom Brokaw so aptly describes, a member of “the greatest generation”, my mother exemplified what is so good about America. She was always “good” herself.

My mother lives in the same house today with my dad that they purchased in 1954. I have bragged over the years that Mom never paid one penny of interest on a credit card. She would not let my father buy the house next door, which was bigger and had a carport, but at \$67 a month was more than the \$64 payment on our house. I vividly remember when money was extremely scarce in our home, but I never remember a birthday or Christmas without gifts. As I look back on my childhood through adult eyes, I cannot for the life of me figure out how she did it.

Mom instilled in me a love of language and literature. She taught me the art of debate as we used to verbally joust over everything and anything. Those skills have served me well throughout my career.

My mom continues to be my number-one fan. She always believed in me and inspired me to reach for things that mattered. Whenever modicum of success I have experienced in this life, my mom deserves a lion’s-share of the credit.

Do you have specific questions you’d like to see answered in Maria’s column? If so, just email your question to [Maria@LifestyleRealtyGroup.com](mailto:Maria@LifestyleRealtyGroup.com).



Donna True, MSW, LCSW  
Licensed Clinical Social Worker  
Alzheimer’s Association,  
Southeast Florida Chapter  
Community Development Director

## Dimensions Of Dementia

“Mom has only forgotten to turn the stove off once.”

“Dad never wanders, and he only got lost once driving to the grocery store.”

“He remembers things from World War II, but can’t remember what he did last night.”

Have you heard comments like this about someone who is experiencing memory loss? These could be symptoms of a memory loss disorder so it is important they not be overlooked. Early diagnosis is important for a number of reasons, so please do not hesitate to get an evaluation by a neurologist or at a Memory Disorder Center. The Alzheimer’s Association can provide you with referral information.

Alzheimer’s is the most common cause of Dementia. Remember that Alzheimer’s is always Dementia, but Dementia is not always Alzheimer’s. It is important to find the cause of Dementia because some types are reversible.

### I WOULD LIKE TO GIVE YOU THE 10 WARNING SIGNS OF ALZHEIMER’S DISEASE:

1. The hallmark symptom is **SHORT TERM** memory loss. Long term memory stays intact much longer.
2. Difficulty performing familiar tasks (such as cooking or balancing a checkbook).
3. Problems with language such as difficulty using appropriate words or finding the right words.
4. Disorientation to time and place. A person with Alzheimer’s may be living in the past.
5. Poor or decreased judgment such as dressing inappropriately for the weather or making poor financial decisions.
6. Problem with abstract thinking.

### COVER STORY CONTINUED

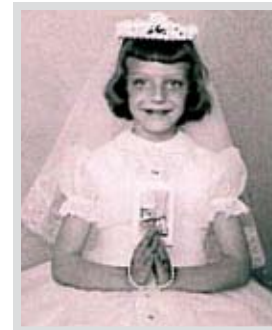
**Lucille:** I’m pleased that Roberta chose a unique real estate company to associate with that allows her to show her compassion for others, especially seniors, and at the same time she is able to express her creativity in this field of work. She’s a daughter I’m very proud of and love very much.

As Realtors at Lifestyle Realty Group, Jacqui and Roberta are trained to assist Boomer children with the challenges they face

7. Misplacing things, more than just losing the keys once in a while. Putting things away in inappropriate places such as putting sandwich meat under a couch cushion.
8. Changes in mood or behavior for no apparent reason.
9. Changes in personality such as becoming paranoid, suspicious, or extremely fearful.
10. Loss of initiative or difficulty starting a task. Often people withdraw from their everyday activities.

If you or someone you know begins to show these signs and symptoms, it is time to call your doctor. “Normal” forgetfulness is different from Alzheimer’s, and Alzheimer’s is NOT a “normal” part of the aging process.

If the Alzheimer’s Association can help answer any of your questions, please feel free to call our 24-hour nationwide helpline at 1.800.272.3900. We have translation services available for over 150 languages and dialects. We are here to help 365 days a year!



**Q:** Donna, can you share some thoughts about your Mom for Mother’s Day?

**A:** My Mom, Amelia Stack who lives in Ballston Lake, NY is 82 years old and amazingly energetic. She teaches a weight bearing exercise class, continually bakes and is involved with her church making granny quilts. Mom worked in the school cafeteria while my brother, sister and I were growing up so she could be at home when we were not in school. One of the many lessons my Mom taught me is her work ethic: when she was at work, it was all work and no personal time. She is a lady who always practiced what she preached.

Mom is very proud of me and my career both as a professional and that I was the first one in my family to get a master’s degree. One of my fondest memories is when I was in second grade. Mom made my First Holy Communion dress .... and also made a dress exactly like mine for my favorite doll, veil and all, which she surprised me with. She would stay up at night while the kids slept, sewing for us. I still have all the “Barbie and Ken” outfits she made. I am SO lucky to have my Mom!

with their Senior parents. But the compassion they exhibit with their clients is something these daughters learned over a lifetime, so thanks Moms for the love, encouragement and lessons along the way.

*Happy Mother’s Day!*

## Classic Service Counts

“Thank you for all your professional diligence and the same gratitude extends to all of the Lifestyle Realtor team... You’re the greatest!”  
*John Van Dalen*

“We would both like to say our many thanks Roberta for all the time that you’ve given us during our search for our new home! We couldn’t have asked for a better Realtor than you. Thank you!!”  
*Kristin Paquette*



Janice and Maria with the Life Star helicopter during Health Care Day for Leadership Martin County.

## Our Successful Team



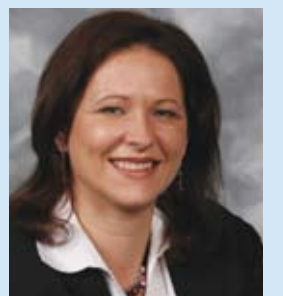
**ROBERTA R. MURRAY,**  
SRES® Realtor®



**JANICE NORMAN**  
SRES®, RN, BSN, Broker Associate



**JACQUI THURLOW-LIPPISCH,**  
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